

Message Text

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41

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TO USMISSION GENEVA

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AMEMBASSY VIENNA

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VIENNA FOR EWTC

E.O. 11652: N/A

TAGS: BDIS, BU, SZ, US

SUBJECT: RUDMENTAL AGREEMENT WITH UNION CARBIDE

1. DURING A CALL ON THE BULGARIAN FOREIGN TRADE ORGANIZATION "RUDMETAL" JUNE 14, THE GENERAL DIRECTOR PAVEL TABOV INFORMED EMBOFF OF PROBLEMS RELATED TO A CONTRACT SIGNED WITH UNION CARBIDE IN GENEVA FOR THE IMPORT OF 1600 TONS OF GRAPHITE ELECTRODES IN 1974. ALTHOUGH "RUDMETAL" HAS PREVIOUSLY AGREED TO A PRICE INCREASE OF APPROXIMATELY 156 DOLLARS A TON, UNION CARBIDE HAS INFORMED TABOV THAT DELIVERIES COULD NOT BE CONFIRMED FOR SECOND HALF OF 1974 AND ALL 1975. UNION CARBIDE IS SALE SUPPLIER TO BULGARIA OF GRAPHITE ELECTRODES, AND INTERRUPTION OF DELIVERIES IS APPARENTLY SERIOUSLY DISRUPTING PLANNED PRODUCTION SCHEDULES.

2. DESPITE RECENT VISIT TO UNION CARBIDE GENEVA OFFICES WHICH HE FELT TO BE NON-PRODUCTIVE, TABOV IS WILLING TO REOPEN NEGOTIATIONS FOR MODERATE INCREASE IN PRICE AND CHANGES IN DIMENSIONS OF ELECTRODES. EMBASSY REQUESTS GENEVA FORWARD THIS INFORMATION TO UNION CARBIDE AND WOULD BE INTERESTED IN ANY BACKGROUND INFORMATION ON SUBJECT.

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Disposition Date: 01 JAN 1960
Disposition Event:
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